# EXHIBIT A - CJ-2174

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# Frank in the Media

Pivoting Enables Startup To Lower College Tuition By Simplifying Financial Aid Process Should Students Still Get Student Loans To Pay For College? Why it's time to invest in building an inclusive culture, not more diversity programs Financial aid-focused Frank expands into helping students take online classes

3 Reasons College Students Need to Submit the FAFSA Every Year

The FAFSA opens Sunday. Here's why every student should fill it out

FAFSA Time, Again

#### Mashable

The 2018-2019 FAFSA® Just Opened. Here's What You Need to Know

36 Startups That Could Help Slash The Cost Of College

### The New York Times

7 Things You Should Know Before Filing Your FAFSA®

Should a Parent or Student Take Out the College Loan?

Pivoting Enables Startup To Lower College Tuition By Simplifying Financial Aid

The Frank FAFSA® form is similar to TurboTax but for financial aid," Javice said. It makes it easy to prepare your application and file it online. You can even get expert advice. "We will follow the family from school selection to 15 years of student loan payments." ..."

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Should Students Still Get Student Loans To Pay For College?

"If you're in your last few years of high school and wondering what comes next, you have probably started thinking about how you'll pay for college. Hopefully your parents have stashed away some money in a 529 savings account, or maybe you'll qualify for scholarships or other merit-based aid. If not, it's highly likely you will need

to take out loans to attend a four-year college or university, or perhaps even a community college. ..."

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Why it's time to invest in building an inclusive culture, not more diversity programs "Charile Javice, the founder of fintech startup Frank, says the choice to delay or simply not think about hiring inclusively from the very beginning is a costly mistake...."

inistare.... Read More Financial aid-focused Frank expands into helping students take online classes Frank, a startup best known for helping college students according classes

"Frank, a startup best known for helping college students secure and manage
financial aid, is expanding into a new part of the edtech world. Namely, finding and
taking online classes, with the company helping students deploy their financial aid
money to open digital slots at more than 100 colleges...."

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The FAES a composition where where your student should fill it but.

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The FAFSA opens Sunday. Here's why every student should fill it out
"Every year, the U.S. Department of Education gives over \$120 billion in federal
grants, loans and work-study funds to more than 13 million college students, making
it the largest provider of student financial aid in the country. On Sunday, students will
be able to fill out the Free Application for Federal Student Aid, otherwise known as
the FAFSA, in order to receive their share of these funds. If you're planning to attend
calloga part year hereis why you need to as well..." college next year, here's why you need to as well...."

college next year, here's why you need to as weil....."
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3 Reasons College Students Need to Submit the FAFSA Every Year
"College-bound high school seniors are the most likely targets for nagging about
completing the Free Application for Federal Student Aid, or FAFSA®. But the message
is just as important for returning college students. Students must submit the FAFSA®
to access federal financial aid – grants, scholarships, work-study and federal loans
as well as certain state and institutional aid each year they're in school. Yet, returning
college students aren't achieving the same pace of completions as their freshman
counterparts, colleges say...."
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counterparts, colleges say...."
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FAFSA Time, Again
"A reminder to college students and their parents: FAFSA® time has come around again. October 1st is the first day you can file your Free Application for Federal Student Aid for the school year 2018-2019 – to access more than \$120 billion of Federal student aid, including work/study programs, grants, and scholarships. This deadline applies not only to returning undergrad and graduate students (who must re-file the FAFSA® each year), but also the students who will enter college as freshmen in the fall of 2018. Since most of this money is given out on a first come-first served basis, you'll want to file the FAFSA® without delay...."
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This startup wants to help you claim every last dollar of financial aid
"Applying to college is hard enough without the even trickier minefield of financial
aid. The basic government form, the dreaded FAFSA® asks for information highschool students might not know about their families' financial lives. Even parents
filling financial aid forms out on their children's behalf can get discouraged and
abandon the process partway through. That's where a new startup called Frank
comes in. The company will get you a basic financial aid estimate through its website
within minutes and then negotiate your financial aid offer to make sure you're getting
every last dollar of federal, state, and institutional financial aid...."

every last dollar of federal, state, and institutional financial aid...."
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The 2018-2019 FAFSA® Just Opened. Here's What You Need to Know
"The Free Application for Federal Student Aid, more commonly known as the
FAFSA® is available for the 2018-2019 school year beginning today, October 1. Filling
out the FAFSA® is required to access any of the billions of dollars that get handed
out each year in college grants, loans, and work study awards...."
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6 Startups That Could Help Slash The Cost Of College
"College these days is bonkers expensive. Take my alma mater, Williams College. For
the 2017-18 school year, Williams is charging more than \$53,000 for tuition. That fee
is roughly in line with the median household income in the U.S.—and doesn't include
the costs of room and board...."
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More Students File Federal Aid Form Under New Rules

More Students File Federal Aid Form Under New Rules

More Students File Federal Aid Form Under New Rules
"The number of students filing a crucial financial aid form has risen, suggesting that
recent changes that have made it easier to file are working, a new analysis finds. The
FAFSA, short for Free Application for Federal Student Aid FAFSA®, is the gateway for
most financial help for college students, including federal grants and subsidized
student loans. Many states and colleges also use FAFSA data to determine eligibility
for aid they distribute....."
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7 Things You Should Know Before Filing Your FAFSA®
"It's that time again—time to start thinking about college and financial aid. And it's
time to prepare to file your FAFSA® or Free Application for Federal Student Aid. Like
last year, the form can be submitted starting October 1. "A lot of people are still used
to the New Year opening date, so its important to really remind students that
[October 1st] is when it opens," says Jasmine Hicks, national field director at Young
Invincibles, Millennial research, and advocacy group...."

Should a Parent or Student Take Out the College Loan?
"Many families plan to borrow money to pay for college. But some aren't sure who should take out the loans—the parents or the student. Considering that 42% of

Your Money: U.S. tax reform further complicates federal student aid form

Tou can apply for FAFSA® college aid money now, but avoid these 3 pitfalls

The FAFSA® opens October 1—here's how to complete it, in 6 simple steps

You can apply for FAFSA® college aid money now, but avoid these 3 pitfalls
"The Free Application for Federal Student Aid – also known as the FAFSA® – rolls out
Oct. 1 for students who plan on attending college in fall 2020. While college
application deadlines may be months away, experts stress that students and their
families should file their FAFSA® as soon after Oct. 1 as possible...."

The FAFSA® opens October 1—here's how to complete it, in 6 simple steps

Why banking apps and startups suddenly all have human first names

5 ways to 'hack' your college tuition in 2021

Streamlining the College Loan Process to Help Students Pick Schools That Fit Their Goals and Budget

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People Are Worried Applying For College Financial Aid Could Be A Total Mess This Year

People Are Worried Applying For College Financial Aid Could Be A Total Mess This Year
"Students applying for federal financial aid should be wary of new problems that

could arise from changes to 2018 tax forms, warned a group of US senators as the Oct. 1 rollout date for the 2020–21 Free Application for Federal Student Aid approached..."

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Why banking apps and startups suddenly all have human first names

"When you peed some money to make it to your next payched, you can always call."

why banking apps and startups suddenly all have numan first names "When you need some money to make it to your next paycheck, you can always call on Dave. If you need budgeting help, reach out to Brigit. And for a personal loan to get you out of credit card debt, try Marcus...."
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Streamlining the College Loan Process to Help Students Pick Schools That Fit Their

Streamlining the college Loair Flocess or help disactions that the college Students have used Frank to apply for financial aid and find the right school. The platform simplifies the federal student loan process and connects candidates to additional assistance while helping them discover the best opportunities given their financial status and career goals...."

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5 ways to 'hack' your college tuition in 2021
"Students planning to enroll in college or take college courses in 2021 will not only be deciding on schools over the next few months but will also be navigating the financial aid process. And while the undertaking can be a stressful one, it doesn't have to be, Charlie Javice, the CEO and founder of Frank — a business aimed at making college more affordable — told 1010 WINS on Wednesday. Javice, whose own experience securing a financial aid package for college inspired her to help others do the same, shared her top five tips for cutting costs...." Read More

## **Get** in touch

For press inquiries, please contact media@withfrank.org

We are not affiliated with the U.S. Department of Education, Federal Student Aid (FSA), an office of the U.S. Department of Education, makes the Free Application for Federal Student Aid (FAFSA®) form and assistance available to the public for free at fafsa.gov.

170% savings on college courses based on US News and World Report's estimate that in-state tuition at a public 4-year institution is \$9,687, or \$969 per 3 credit course given 30 credits per year, and Classfinder's 3 credit course offering has a minimum price of \$295.

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